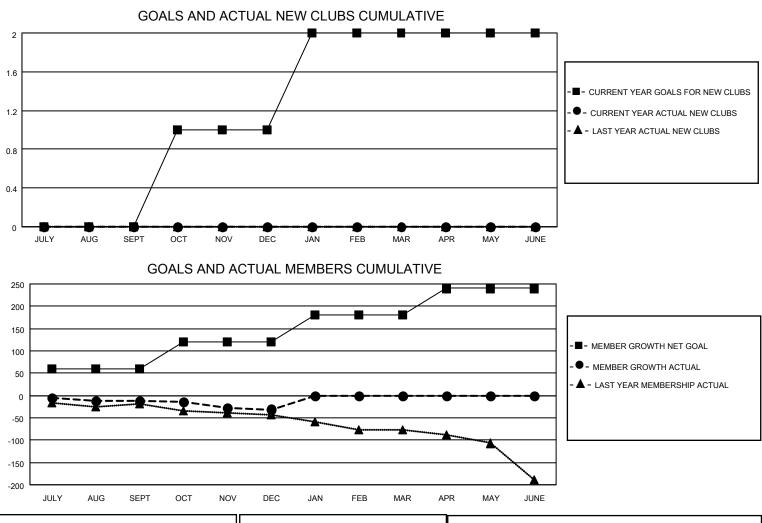
MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION VIRGINIA

District 24 I

Results as of: 12/31/2021

| Clubs | | | | Members | | | |
|-----------------------|---------------|-----------|---------------|-----------------------|-------------------------|-------------------------|--|
| RESULTS FOR 2021-2022 | | | | RESULTS FOR 2021-2022 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER | IBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 0 | 0 | 1 | JULY/AUG/SEPT | 60 | 49 | 52 |
| OCT/NOV/DEC | 1 | 0 | 0 | OCT/NOV/DEC | 60 | 45 | 61 |
| JAN/FEB/MAR | 1 | 0 | 0 | JAN/FEB/MAR | 60 | 0 | 0 |
| APR/MAY/JUNE | 0 | 0 | 0 | APR/MAY/JUNE | 60 | 0 | 0 |



| DROPPED CLUBS: 1 | | 30 CLUBS OF 90 ADDED 1 OR MORE NEW MEMBERS | GENDER DISTRIBUTION | |
|------------------|-----|---|-------------------------------------|----------------|
| | | | MALE | 1,255 (65.40%) |
| | | | FEMALE | 664 (34.60%) |
| DROPPED MEMBERS | | | NON BINARY | 0 (0.00%) |
| | 00 | | PREFER NOT TO ANSWER | 0 (0.00%) |
| DECEASED | 26 | | | |
| CLUB CANCELLED | 0 | CLICK HERE FOR CUMULATIVE | TOTAL FAMILY UNIT MEMBERS | 283 |
| OTHER | 87 | MEMBERSHIP DATA | | |
| TOTAL | 113 | | FAMILY MEMBERS PAYING HALF DUES 143 | |
| | | | | |